

Success Builders International Network: Keys To Success

There are fundamental Keys To Success that all millionaires share so that they can do more, have more, share more and be masters of their own destiny.

While there are a lot more than 10 Keys To Success that they need before coming successful millionaires, here are the top 10:

Key To Success Number One: Goals

Goals give you a clear sense of direction and a blueprint for the future. This is where you take the dreams out of your head and put them down onto paper.

Goals must be clear, precise and action oriented. A crucial part of goal setting is to ask yourself why. Once you are able to answer the WHY the HOW will be revealed to you.

For example:

Why do you want that house?

Why do you want that car?

Why do you want that position in the company?

Why do you want that salary?

Key To Success Number Two: Passion

Whatever you work at, be passionate about it. This is a fundamental secret for financial success.

What do you really love doing? What do you have a natural talent for? What are your hobbies and interests?

Once you have these answers, throw your heart and soul into doing it the best that you possibly can.

All millionaires love the work that they do. Make your vocation your vacation.

Key To Success Number Three: Excellence

Commit yourself to excellence in everything that you do. Set a goal today to be in the top 10% of your professional field.

"Excellence can be obtained if you...care more than others think is wise;?...risk more than others think is safe;?...dream more than others think is practical;?...expect more than others think is possible."

Key To Success Number Four: Education

Dedicate yourself to lifelong education. Learn as much as you possibly can about your business. Learn the latest news and trends.

"Learning is the beginning of wealth. Learning is the beginning of health. Learning is the beginning of spirituality. Searching and learning is where the miracle process all begins"-Jim Rohn

Key To Success Number Five: Customer Service

Dedicate yourself to always give excellent customer service, as the rewards are in direct proportion to the service that you give to people.

Ask yourself these questions:

What do my customers want?

What do my customers need?

What do my customers value?



What service can I give my customers better than everyone else?

What are my customers buying from others today? What do I need to do to get them to buy from me?

Key To Success Number Six: Never Give Up

Be prepared for the ups and downs along the way. Millionaires do not believe in failure; they just think of it as not the desired result yet, and that a different plan or strategy is needed. Millionaires are not afraid to dust themselves off and to try again.

Remember the Thomas Edison story of when he was asked how many times did he fail to make a light bulb?

He responded: "I have not failed 1,000 times. I have successfully discovered a 1,000 ways NOT to make a light bulb."

Key To Success Number Seven: Imagination

Use your imagination. You have more creative ability than you think.

We are at a point in time when everything is automated for us.

Start using a journal, and start writing down all of your ideas, notes, and to-do lists that you have during your day!

Remember to always think on paper! You never know when you could have that eureka moment that could be lost forever to memory, if you do not commit it to paper.

Guess what? Millionaires do not spend most of their free time watching soap operas and reality tv shows. Limit the amount of tv you watch to a minimum. At the end of a working day, pick up a book instead of the tv remote!

Brian Tracy said "The more you learn, the more you earn!"

Key To Success Number Eight: Surround Yourself With Positivity At All Times

Surround yourself with like-minded people. 85% of your success in life is going to be determined by the quality of the relationships that you have in your business and personal life. If you want to be a wealthy person, associate with positive, wealthy people. Associate with people who are optimistic and happy and who are moving forward in their lives. At the same time, try to stay away from negative, critical, complaining people.

Key To Success Number Nine: Back it all up!

Back-up everything that you do with the three qualities of perseverance, willpower and belief. These are the strongest traits that every millionaire has.

Have the courage to persevere in the face of adversity and disappointment, have the willpower and tenacity to stay at it longer than anyone else, and have total belief in everything that you do. These are the qualities that show the true measure of the belief that you have in yourself and your ability to succeed.

Key To Success Number Ten: Gratitude

Be grateful for everything that you have, everyday!

Your family, friends, business associates and your health. Without Gratitude a millionaire can never become wealthy.

Develop these habits and put them into practice in order to put yourself on track to becoming a successful multi-millionaire!!!

<http://sbinfreedom.com> or <http://successbuilders.us>